

AYSO Annual Fiscal Budget

Section	Area	Region	Other
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Year
Year

For the 12 month period beginning: July 1, _____
Ending: June 30, _____

Date of last financial statement distributed to members:

Estimated Revenues:	Budget	Per Player	Last Season Actual
4005 Registration Fees (see bottom right)	\$ 273,770.00	70.00	389,997.00
4006 Registration Fee Refunds	(17,000.00)		(17,192.00)
4007 Early Registration Discount	65,000.00	65.00	
4008 Multi-Child Discount			
4009 Late Registration Fees	20,000.00	80.00	26,010.00
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees	1,200.00		1,315.97
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp			
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions			
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising - Other	2,800.00		2,750.00
4310 Sponsors/Contributions/Donations	15,000.00		17,540.00
9105 Interest Income			
4959 Other Income (Describe)			709.85
Total Estimated Revenue (R):	\$ 360,770.00	\$ 215.00	\$ 421,130.82

Estimated Expenditures:

1600 Deferred Payment to AYSO			
5101 Uniforms - Players - TAX PAID	115,007.00	22.28	112,746.91
5102 Uniforms - Coaches - TAX PAID	1,000.00	0.19	-
5103 Uniforms - Referees - TAX PAID	10,000.00	1.94	8,447.57
5104 Uniforms - Other - TAX PAID			
5105 Uniforms - Players - NO TAX PAID			
5106 Uniforms - Coaches - NO TAX PAID			
5107 Uniforms - Referee - NO TAX PAID			
5108 Uniforms - Other - NO TAX PAID			
5111 Field Expenses	10,000.00	1.94	18,646.85
5115 Facility / Park Fees	50,000.00	9.69	50,048.61
5130 Equipment - TAX PAID	15,000.00	2.91	9,778.29
5135 Equipment - NO TAX PAID			
5140 Storage Expenses			
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			
5223 Tournament: Other			
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees	3,500.00	0.69	

5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses	3,500.00	0.69	3,285.80
5255	Ads/Newsletter/Yearbook/Pictures	18,000.00	3.49	13,243.16

Estimated Expenditures:

	Budget	Per Player	Last Season Actual	
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other			
5274	Awards & Volunteer Recognition	16,250.00	3.15	14,994.87
5275	Donations			
5431	Clinic Training Expenses: Player	10,000.00	1.94	4,693.66
5432	Clinic Training Expenses: Coaches	15,000.00	2.91	11,621.41
5433	Clinic Training Expenses: Referees	8,000.00	1.55	5,884.05
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional	500.00	0.10	
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees	66,063.00	12.80	65,592.00
5704	Payments to AYSO: Supply Center			24.50
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			304.00
7430	Conferences / Meetings	1,000.00	0.19	2,385.00
7431	Section / NAGM	7,250.00	1.40	583.50
7435	Travel Mileage			606.03
7515	Phone / Internet / Website	2,200.00	0.43	2,120.98
7535	Postage	3,800.00	0.74	2,855.39
7540	Freight paid for uniforms and equipment			
7625	Office Supplies	1,700.00	0.33	1,657.46
7695	Miscellaneous Supplies			
8305	Bank Fees	2,000.00	0.39	1,989.99
8595	Other Expenses	1,000.00	0.19	679.75
Contingency				
Total Estimated Expenditures (E):		\$ 360,770.00	\$ 69.94	\$ 332,189.78

Estimated Cash Increase (Decrease):	(R-E)	\$ -
Estimated Bank Balance on June 30:		\$ 108,999.30
Estimated Ending Cash Balance:		\$ 108,999.30

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Comments: _____

Treasurer's Name & Signature: Nancy Cooper Date: 5/3/2015

Executive Member's Name & Signature: Matthew Sheasby Date: 5/4/2015

Area Director's Name & Signature: Sandy Oerly Date: 5/4/2015

<p>DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel</p>	<p>PLEASE COMPLETE THIS SECTION: <u>Registration fees</u></p> <table border="1"> <tr><td>Players</td><td>Fee</td><td></td><td></td></tr> <tr><td>1000</td><td>x \$ 65.00</td><td>=</td><td>\$ 65,000.00</td></tr> <tr><td>3911</td><td>x \$ 70.00</td><td>=</td><td>\$ 273,770.00</td></tr> <tr><td>250</td><td>x \$ 80.00</td><td>=</td><td>\$ 20,000.00</td></tr> <tr><td></td><td>x</td><td>=</td><td>\$ -</td></tr> <tr><td colspan="2">Total</td><td></td><td>\$ 358,770.00</td></tr> </table>	Players	Fee			1000	x \$ 65.00	=	\$ 65,000.00	3911	x \$ 70.00	=	\$ 273,770.00	250	x \$ 80.00	=	\$ 20,000.00		x	=	\$ -	Total			\$ 358,770.00
Players	Fee																								
1000	x \$ 65.00	=	\$ 65,000.00																						
3911	x \$ 70.00	=	\$ 273,770.00																						
250	x \$ 80.00	=	\$ 20,000.00																						
	x	=	\$ -																						
Total			\$ 358,770.00																						

* Fax (310-525-1155), or e-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.
* Final copy sent to National Office must include Area Director's approval